Associate in Applied Science
Toward a Degree in
Small Business Management

FIRST YEAR – FALL SEMESTER

Dept.	No.		Hrs.	Grade
ORI	100	College 101	1	_____
BUS	110	Introduction to Business	3	_____
ENG	101	English Composition I[1] OR	3	_____
		ENG 113 Professional Technical Writing[1]		
MAT	113	OR MAT 112 Introduction to Contemporary Mathematics OR BUS 111 Business Mathematics	3	_____
MKT	113	Principles of Marketing	3	_____
MKT	130	Sales	3	_____
			16	

FIRST YEAR – SPRING SEMESTER

Dept.	No.		Hrs.	Grade
ACC	100	Business Accounting	3	_____
IAI Humanities/Fine Arts Elective OR			3	_____
IAI Physical Science/Life Science Elective				
COM	115	Speech	3	_____
Business Elective[2]			3	_____
Business Elective[2]			3	_____
			15	

SECOND YEAR – FALL SEMESTER

Dept.	No.		Hrs.	Grade
BUS	222	Legal/Social Environment of Business	3	_____
BUS	235	Business Communication	3	_____
BUS	255	Customer Service	3	_____
CIS	207	Computer Applications for Business	3	_____
ECO	201	Introduction to Macroeconomics OR	3	_____
		ECO 202 Introduction to Microeconomics	15	

SECOND YEAR – SPRING SEMESTER

Dept.	No.		Hrs.	Grade
ACC	105	Payroll Accounting	3	_____
MGT	112	Principles of Management	3	_____
MGT	228	Small Business Management	3	_____
MKT	224	Advertising	3	_____
PSY	132	General Psychology	3	_____
			15	

NOTES AND INFORMATION

Fall Only Courses:	Spring Only Courses:
BUS 255	ACC 105 MKT 224
MKT 130	CIS 105
MKT 113	MGT 112
	MGT 228

[1] Requires a grade of "C" or higher.

[2] Business electives may include the following prefixes: ACC, BUS, CIS, ECO, MGT, MKT (recommended CIS 104, CIS 120, CIS 220, CIS 240)

Career Opportunities: entry-level management positions in retail management, sales management, office management, and restaurant management; possible career opportunities within local, state, and federal government agency facilities.

John A. Logan College reserves the right to modify this curriculum guide as needed. Please verify with your academic advisor the accuracy and timelines of this document.